



# HUUNU

## QUALITATIVE FORESIGHT



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### PREDICT THE FUTURE NOW

CRG Predictive Intelligence offers a behavior-based approach to **qualitative research** with the industry's most agile, robust, and accurate foresight platform, HUUNU®. Predicting consumer behavior and preferences and WHY they make subconscious and conscious choices, has never been easier.

### TURN INSIGHT TO FORESIGHT

Focus groups and online qualitative options are great for insight, but can be limited, slow, or expensive. They focus on the past rather than the future and are challenged by rational response biases, and don't allow implicit "in-context" projection into the future of consumer needs and product expectations.

With HUUNU's Foresight approach and AI, these challenges are eliminated, and you get custom in-depth WHYS to optimize your product or campaign as well as the confidence that it will deliver in-market success based on years of validation.

HUUNU is also a fraction of the cost and time of traditional qual methods with 10X more foresight. You finally get to ask the tough questions your business partners care about with participants motivated to give you the most truthful answers.

Now you can inform your most important decisions with qualitative **foresight instead of insight!**



**CUSTOM & AGILE**



**BEHAVIOR-BASED**



**SUPERFAST**



**ENGAGING PREDICTION GAME**



**AFFORDABLE**



**FIND HIDDEN GEMS**



**QUALI-QUANT RICHNESS**



**VALIDATED NORMS**

## OBJECTIVES ACHIEVED & CLIENTS DELIGHTED



The fact that an unexpected concept performed so strongly made us rethink our launch strategy.

- Sr. Brand Manager



The entire process from beginning to end was nothing short of fantastic.

- Marketing Manager

We provide brands and agencies with qualitative foresight throughout the innovation process and beyond



## Strategic Upstream Foresight

Why will a trend have staying power?  
 How will behaviors & preferences change?  
 Why will brands or companies succeed or fail?  
 Why will a Job-to-be-Done be important?



## Early-Stage Product & Marketing Foresight

How will a new product solve an important need?  
 Why will consumers buy (or not)?  
 Why will an ad motivate a "click" (or not)?  
 Why a target segment will be excited?



## Downstream Product & Marketing Optimization

How can the product be improved?  
 Which barriers to trial need addressed?  
 Why will consumers buy again after first time?  
 Why a claim or message will motivate purchase?

## BEHAVIOR METRICS

## CONFIDENCE

## EXPERIENCE

### EMOTION

Reaction to question or topic?

### JUDGMENT

On future outcome?

### CONFIDENCE

In correct answer

### RATIONALE

WHY it is true

# 10+MM

Foresight Predictions

# 24 Hrs

To Foresight

# 90%

In-Market Accuracy

### BRANDS

CPG  
 Restaurant  
 Tech/Telecom  
 Media/Broadcast  
 Utilities  
 Travel/Leisure

### AGENCIES

Research  
 Innovation  
 Advertising